

Asset Manager Rating (By PACRA): AM2+ (AM Two Plus)

# Quarterly Report March 31, 2015 (Unaudited)



Funds Under Management of MCB-Arif Habib Savings and Investments Limited

### Vision

To become synonymous with Savings.

### **Mission**

To become a preferred Savings and Investment Manager in the domestic and regional markets, while maximizing stakeholder's value.

# **Core Values**

The Company takes pride in its orientation towards client service. It believes that its key success factors include continuous investment in staff, systems and capacity building, and its insistence on universal best practices at all times.

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#### **FUND'S INFORMATION**

Management Company MCB-Arif Habib Savings and Investments Limited

8th Floor, Techno City, Corporate Tower,

Hasrat Mohani Road, Karachi

**Board of Directors** Mian Mohammad Mansha Chairman

Mr. Nasim Beg Executive Vice Chairman Mr. Yasir Qadri Chief Executive Officer

Dr. Syed Salman Ali Shah
Mr. Haroun Rashid
Director
Mr. Ahmed Jahangir
Director
Mr. Samad A. Habib
Director
Mr. Mirza Mahmood Ahmad
Director

Audit CommitteeMr. Haroun RashidChairman

Mr. Ahmed Jahangir Member Mr. Samad A. Habib Member

Human Resource &Dr. Syed Salman Ali ShahChairmanRemuneration CommitteeMr. Nasim BegMemberMr. Haroun RashidMember

Mr. Ahmed Jehangir Member
Mr. Yasir Qadri Member

Company Secretary &

Chief Financial Officer Mr. Muhammad Saqib Saleem

Trustee Central Despository Company of Pakistan Limited

CDC House, 990B Block 'B', S.M.C.H.S, Main Shahrah-e-Faisal, Karachi-74400

Bankers MCB Bank Limited

Summit Bank Limited

Habib Metropolitan Bank Limited

United Bank Limited

Standard Chartered Bank (Pakistan) Limited

**Auditors** Ernst & Young Ford Rhodes Sidhat Hyder,

Progressive Plaza, Beaumont Road, P.O Box 15541

Karachi, Sindh 75530, Pakistan

Legal Advisor Akhund Forbes

D-21, Block-4, Scheme-5,

Clifton, Karachi.

Bawaney & Partners

404, 4th Floor, Beaumont Plaza,

Beaumont Road, Civil Lines, Karachi-75530

Transfer Agent MCB-Arif Habib Savings and Investments Limited

8th Floor, Techno City, Corporate Tower,

Hasrat Mohani Road, Karachi

Rating Asset Manager: "AM2+" (PACRA)

Entity Ratings: "AA-" (PACRA)

# REPORT OF THE DIRECTORS OF THE MANAGEMENT COMPANY FOR THE NINE MONTHS AND QUARTER ENDED MARCH 31, 2015

Dear Investor,

On behalf of the Board of Directors, I am pleased to present **Pakistan Strategic Allocation Fund's** accounts review for the nine months ended March 31st 2015.

#### **Economy & Money Market Review**

In the wake of lower oil prices, macro-environment has stabilized with strengthening outlook. With oil prices hovering around \$55 per barrels at the end of March, 2015 in the international market, the crude has fallen by more than 50% from its peak level of around \$114 per barrel touched in June, 2014, largely benefiting the country in the shape of soft inflation and lower oil import bill.

Hence, on the heels of stable food prices and cut in fuel prices in the domestic market, Consumer Price Inflation averaged around 5.14% during the first nine months of the current fiscal year. If oil prices stabilize below \$60 per barrel, CPI is expected to persist in lower range during the last quarter of the current fiscal year.

While the country's current account deficit summed to \$1.64 billion during the first eight months of the current fiscal year (as per latest available data) as opposed to deficit of \$2.4 billion during the corresponding period last year. With trade deficit largely unchanged compared to the previous year, improvement in the current account balance came from larger Collation Support Fund proceeds and higher remittances.

Import bill remained close to the last year's level, as benefit of lower oil bill was eroded by volumetric increase in imports of other segments. Whereas exports have slightly weakened in consideration of lower cotton prices, disruptive power supplies and the loss of competitiveness due to real exchange rate appreciation. With oil imports accounting for one-third of the country's total import bill, trade deficit is forecasted to narrow down in the coming months reflecting significant drop in oil prices.

Workers' Remittances summed to \$ 13.33 billion during the nine months period, marking a growth of 15 percent as compared to the corresponding period last year.

At the same time, financial account registered a surplus of \$ 2.5 billion as compared to a surplus of \$ 0.61 billion recorded during the same period last year. This is mainly due to increase in portfolio investments after the government successfully raised \$ 1 billion through Sukuk auction.

The country's FX reserves got an impetus from multilateral and bilateral disbursements, privatization proceeds, \$ 1 billion Sukuk auction, lower oil bill and SBP interventions. The reserves stood at around \$ 16 billion at the end of March, higher by around \$2 billion since the start of the current fiscal year. Out of total financing of around \$ 2.2 billion scheduled for FY15 under IMF Extended Fund Facility (EFF), the country has received two tranches of around \$ 540 million each during 9MFY15.

Keeping in view lower inflationary pressure along with improving outlook on the balance of payment, the government had announced cut in the discount rate in the monetary policy held in November, January and March, bringing the discount rate to 8 percent from 10 percent at the start of the year.

M2 has expanded by 4.87 percent during the 9MFY15 (till 27th March) as opposed to expansion of 5.21 percent during the same period last year. At the same time, the net borrowing from the banking system increased by Rs 521.62 billion as opposed to Rs 505.86 billion raised during the same period last year.

Money market remained quite active during the 9MFY15, largely due to declining interest rate scenario stemming from sharp decline in oil prices. Participation largely remained concentrated in longer tenure paper causing strain on short term liquidity as the government sold£a total of Rs 850 billion worth of PIBs against a target of Rs 600 billion during the first three quarters.

#### FUND PERFORMANCE

During the period, PSAF outperformed KSE100 index by delivering 5.49% return as compared to KSE100 index return of 1.96%. Overall equity exposure of the fund was increased by around 18.5% which stood at 89.1% at the end of the period. The

## REPORT OF THE DIRECTORS OF THE MANAGEMENT COMPANY FOR THE NINE MONTHS AND QUARTER ENDED MARCH 31, 2015

fund changed its investment strategy several times during the period to cope with various sector and company level fundamental developments. Major sector level changes include increase in exposure in Chemicals, Commercial Banks, Oil and Gas, Electricity, and Construction and Materials.

The Net Asset of the Fund as at March 31, 2015 stood at Rs. 338 million as compared to Rs. 358 million as at June 30, 2014.

The Net Asset Value (NAV) per unit as at March 31, 2015 was Rs. 10.18 as compared to opening NAV of Rs. 9.65 per unit as at June 30, 2014 registering an increase of Rs. 0.53 per unit.

#### MARKET & ECONOMY - FUTURE OUTLOOK

The government expects reserve position to improve further towards the end of the ongoing fiscal year on the back of significant improvement in foreign direct investments and pledges made by multilateral agencies. The government is eyeing to raise foreign inflows through offloading its stake in HBL and the country is also expected to receive next tranche of US\$ 550 million from IMF in April. Remittances are expected to grow further, however, political distraction in the Middle Eastern region and lower oil prices pose risk to the ongoing northward trend.

Due to subsiding cost pressure, we expect manufacturing sectors, primarily, Auto, Cement and Consumer sectors to outperform the broader market. Moreover, continuation of expansionary environment suggests high-dividend yield companies to stay in the limelight.

#### ACKNOWLEDGMENT

The Board is thankful to the Fund's valued investors, the Securities and Exchange Commission of Pakistan and the Trustees of the Fund for their continued cooperation and support. The Directors also appreciate the efforts put in by the management team.

On behalf of Directors,

Yasir Qadri

Chief Executive Officer

April 24, 2015

# CONDENSED INTERIM STATEMENT OF ASSETS AND LIABILITIES AS AT MARCH 31, 2015

Assets	Note	(Un-Audited) March 31, 2015 (Rupees in	(Audited) June 30, 2014 n '000)
Balances with banks Investments Receivable against sale of investments Dividend and profit receivable Security deposits and other receivables Total assets	5.	29,726 331,947 1,338 6,385 3,218 372,614	99,647 277,307 12,401 618 2,971 392,944
Payable to Management Company Payable to Trustee Payable to Securities and Exchange Commission of Pakistan - annual fee Unclaimed dividend Accrued expenses and other liabilities Total liabilities NET ASSETS	6	700 61 263 12,400 20,903 34,327 338,287	679 59 330 12,400 21,535 35,003 357,941
UNIT HOLDERS' FUND (As per statement attached)  Number of units in issue	=	338,287 (Number of 33,227,182 (Rupe	357,941 f Units) 37,107,015
Net assets value per unit	=	10.18	9.65

The annexed notes 1 to 11 form an integral part of this condensed interim financial information.

For MCB-Arif Habib Savings and Investments Limited (Management Company)

**Chief Executive Officer** 

Director

# CONDENSED INTERIM INCOME STATEMENT (UN-AUDITED) FOR THE NINE MONTHS AND QUARTER ENDED MARCH 31, 2015

		Nine mont	hs ended	Quarte	er ended
	_	March 31,	March 31,	March 31,	March 31,
	<b>N</b> T 4	2015	2014	2015	2014
Income	Note		(Rupees	in '000)	
Net gain on sale of investments		56,355	59,430	24,545	18,633
Dividend income		13,925	13,193	7,187	6,138
Income from government securities		689	4,591	396	1,744
Profit on bank deposits		4,954	3,117	1,109	1,082
Unrealised (diminution) / appreciation in value of investments 'at fair value through					
profit or loss - held-for-trading' - net	5.4	(31,562)	8,282	(30,898)	(4,273)
Total income		44,361	88,613	2,339	23,324
Operating expenses	_				
Remuneration of Management Company		5,527	5,130	1,824	1,781
Sales Tax and Federal Excise Duty on remuneration of Management Company	6.1	1,846	1,773	609	615
Remuneration of the Central Depository	0.1	1,040	1,//3	-	013
Company of Pakistan Limited - Trustee		553	531	183	178
Annual fee - Securities and Exchange				-	
Commission of Pakistan		263	244	87	85
Securities transaction cost		1,399	1,646	275	488
Settlement charges		291	238	112	77
Auditors' remuneration		356	440	109	143
Fees, subscription and bank charges		187	216	38	29
Printing and related cost	L	180	192 10,410	3,302	3,480
Total operating expenses		10,002	10,410	3,302	3,480
Element of loss and capital losses included in the prices of					
units issued less those in units redeemed		(3,226)	(1,960)	(1,073)	(430)
Provision for Workers' Welfare Fund	6.2	(611)	(1,525)	40	(388)
Net income/(loss) for the period before taxation	_	29,922	74,718	(1,996)	19,026
Taxation	7	-	-	-	-
Net income/(loss) for the period after taxation	_	29,922	74,718	(1,996)	19,026
Other comprehensive income for the period					
Unrealised loss on revaluation of investments					
classified as 'available-for-sale' - net		(12,168)	-	12,120	-
Total comprehensive income for the period	_	17,754	74,718	10,124	19,026
r	=	,	7 - 77 - 2	,	

The annexed notes 1 to 11 form an integral part of this condensed interim financial information.

For MCB-Arif Habib Savings and Investments Limited (Management Company)

**Chief Executive Officer** 

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# CONDENSED INTERIM DISTRIBUTION STATEMENT (UN-AUDITED) FOR THE NINE MONTHS AND QUARTER ENDED MARCH 31, 2015

	Nine mont	hs ended	Quarto	er ended
	March 31, 2015	March 31, 2014	March 31, 2015	March 31, 2014
		(Rupees		
Undistributed (loss) / income brought forward	(13,245)	36,215	19,971	34,464
Final bonus distribution for the period ended June 30, 2013 distributed at Rs.2.0247 per unit (declared on July 04, 2013)	-	(54,580)	-	-
Element of income / (loss) and capital gains / (losses) included in the prices of units issued less those in units redeemed - amount representing unrealized income	1,504	(2,977)	254	(114)
Total comprehensive income for the period	17,754	74,718	10,124	19,026
Undistributed income				
carried forward	6,013	53,376	30,349	53,376

The annexed notes 1 to 11 form an integral part of this condensed interim financial information.

For MCB-Arif Habib Savings and Investments Limited (Management Company)

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**Chief Executive Officer** 

Director

**Pakistan Strategic Allocation Fund** 

# CONDENSED INTERIM STATEMENT OF MOVEMENT IN UNIT HOLDERS' FUNDS (UN-AUDITED) FOR THE NINE MONTHS AND QUARTER ENDED MARCH 31, 2015

	Nine mont	hs ended	Quarte	er ended
	March 31, 2015	March 31, 2014 (Rupees	March 31, 2015 in '000)	March 31, 2014
Net assets at beginning of the period	357,941	305,785	360,781	346,137
Issue of 7,460,260 units (2014: 4,664,690 units) and 749,633 units (2014: 3,131,451 units) for the nine months and quarter ended respectively	73,806	51,709	6,844	35,469
Issued of Nil bonus units (2014: 5,865,222 units) for the nine months ended	-	54,580	-	-
Redemption of 11,340,093 units (2014: 6,143,901 units) and 1,603,352 units (2014: 6,958,955 units)				
for the nine months and quarter ended respectively	(114,440)	(67,445)	(16,199)	(34,335)
	(40,634) 317,307	38,844 344,629	(9,355) 351,426	1,134 347,271
Element of loss / (income) and capital (losses) / gains included in prices of units sold less those in units redeeme	d			
- amount representing accrued loss and realised capital losses transferred to the income statement	3,226	1,960	1,073	430
- amount representing unrealised capital gains / (losses) transferred to the distribution statement	(1,503)	2,977	(253)	114
	1,723	4,937	820	544
Element of (loss) / income and capital (losses) / gains included in prices of units issued less those in units redeemed - amount representing unrealised income	1,503	(2,977)	253	(114)
Net unrealised (diminution) / appreciation during the period in the market value of investment classified as available-for-sale	(12,168)	-	12,120	-
Net income for the period transferred from the distribution statement				
Capital gain on sale of investments  Net unrealised (dimunition) / appreciation on re-measurement of investments classified as	56,355	59,430	24,545	18,633
financial assets at fair value through profit or loss'	(31,562)	8,282	(30,898)	(4,273)
Other net income for the period Distributions made during the period	5,129	7,006	16,477	4,666
(refer distribution statement)		(54,580)	_	
	29,922	20,138	10,124	19,026
Net assets at the end of the period	338,287	366,727	362,623	366,727

The annexed notes 1 to 11 form an integral part of this condensed interim financial information.

For MCB-Arif Habib Savings and Investments Limited (Management Company)

**Chief Executive Officer** 

Director

# CONDENSED INTERIM CASH FLOW STATEMENT (UN-AUDITED) FOR THE NINE MONTHS AND QUARTER ENDED MARCH 31, 2015

	Nine month	ns ended	Quarte	r ended
	March 31,	March 31,	March 31,	March 31,
	2015	2014	2015	2014
CACH ELOW EDOM ODED ATING A CHIMPIEC		(Rupees i	n '000)	
CASH FLOW FROM OPERATING ACTIVITIES				
Net income before taxation	29,922	74,718	(1,996)	19,026
Adjustments				
Element of loss and capital losses included in prices				
of units issued less those in units redeemed	3,226	1,960	1,073	430
Unrealised appreciation in value of investments				
'at fair value through profit or loss' - net	31,562	(8,282)	30,898	4,273
Dividend income	(13,925)	(13,193)	(7,187)	(6,138)
	50,785	55,203	22,788	17,591
Working capital changes				
Decrease / (Increase) in assets				
Investments - net	(98,370)	(18,753)	(60,298)	(12,917)
Receivable against sale of investments	11,063	(8,431)	2,722	(7,558)
Profit and other receivable	63	(4,171)	456	(3,807)
Advances and security deposits	(247)	-	(113)	_
	(87,491)	(31,355)	(57,233)	(24,282)
(Decrease) / Increase in liabilities				
Payable to Management Company	21	62	(15)	51
Payable to Trustee	2	5	(1)	4
Payable to Securities and Exchange	(67)	(67)	0.7	0.5
Commission of Pakistan - annual fee	(67)	(67)	87	85
Accrued expenses and other liabilities	(632) (676)	1,110 1,110	327 398	719 859
	(37,382)	24,958	(34,047)	(5,832)
Dividend received	8,095	13,247	1,216	6,138
Net cash generated from operating activities	(29,287)	38,205	(32,831)	306
CASH FLOW FROM FINANCING ACTIVITIES				
Receipts from issue of units	73,806	51,709	6,844	35,469
Payments on redemption of units	(114,440)	(67,445)	(16,199)	(34,335)
Cash dividend paid		(5)		
Net cash used in financing activities	(40,634)	(15,741)	(9,355)	1,134
Net (decrease) / increase in cash and cash				
equivalents during the period	(69,921)	22,464	(42,186)	1,440
Cash and cash equivalents at beginning of the period	99,647	21,834	71,912	42,858
Cash and cash equivalents at end of the period	29,726	44,298	29,726	44,298

The annexed notes 1 to 11 form an integral part of this condensed interim financial information.

For MCB-Arif Habib Savings and Investments Limited (Management Company)

**Chief Executive Officer** 

Director

#### 1. LEGAL STATUS AND NATURE OF BUSINESS

- 1.1 Pakistan Strategic Allocation Fund (the Fund) was established under a Trust Deed executed between MCB-Arif Habib Savings and Investments Limited (AHIL) as Management Company and Central Depository Company of Pakistan Limited (CDC) as Trustee on May 26, 2004.
- 1.2 Pursuant to the merger of MCB Asset Management Company Limited with and into Arif Habib Investments Limited (AHIL), the name of AHIL has been changed to MCB-Arif Habib Savings and Investments Limited.
- 1.3 Formation of the Fund as a closed-end fund was authorized by SECP on May 13, 2004, however with effect from November 11, 2010 the Fund was converted into open-end fund.
- 1.4 The Fund is categorised as "equity scheme" and is listed on the Karachi Stock Exchange. Units are offered for public subscription on a continuous basis. The units are transferable and can be redeemed by surrendering them to the Fund.
- 1.5 The Fund primarily invests in listed equity securities. It also invests in cash instruments and treasury bills not exceeding 90 days maturities.
- 1.6 Pakistan Credit Rating Agency (PACRA) has assigned Asset Manager rating of AM2+ dated April 10, 2014 to the management company and 2-Star to the Fund.
- 1.7 Title to the assets of the Fund is held in the name of Central Depository Company of Pakistan Limited as Trustee of the Fund.
- 1.8 The Management has decided to change the structure of the Fund to Islamic Equity Fund. The new name of the Fund will be MCB Pakistan Islamic Stock Fund. Currently the management is in the process of aligning the portfolio of the Fund to make it Shariah compliant. Supplemental trust deed has been registered with the SECP on 11th December, 2014. A notice has been published in The Express Tribune on 22nd March, 2015.

#### 2. STATEMENT OF COMPLIANCE

- 2.1 This condensed interim financial information has been prepared in accordance with the requirements of the International Accounting Standard 34 Interim Financial Reporting and provisions of and directives issued under the Companies Ordinance, 1984, the Non-Banking Finance Companies (Establishment and Regulation) Rules, 2003 (the NBC Rules), the Non-Banking Finance Companies and Notified Entities Regulations, 2008 (the NBFC Regulations) and directives issued by the Securities and Exchange Commission of Pakistan (SECP). In case where requirements differ, the provisions of or directives issued under the Companies Ordinance, 1984,the Non-Banking Finance Companies (Establishment and Regulation) Rules, 2003 (the NBFC Rules), the Non-Banking Finance Companies and Notified Entities Regulations, 2008 (the NBFC Regulations) and directives issued by the Securities and Exchange Commission of Pakistan (SECP) have been followed.
- 2.2 This condensed interim financial information does not include all the information and disclosures required for full annual financial statements and should be read in conjunction with the financial statements for the year ended 30 June 2014.

The comparative in the statement of assets and liabilities presented in the condensed interim financial information as at 31 March 2015 have been extracted from the audited financial statements of income statement, condensed interim cash flow statement, condensed interim distribution statement and condensed interim statement of movement in unit holders' funds are stated from unaudited condensed interim financial information for the nine month ended 31 March 2014.

- 2.3 The disclosures made in this condensed interim financial information have, however, been limited based on the requirements of the International Accounting Standard 34: 'Interim Financial Reporting'. This condensed interim financial information are unaudited. However, a limited scope review has Code of Corporate Governance.
- 2.4 The Directors of the asset management company declare that this condensed interim financial information give a true and fair view of the Fund.
- 2.5 This condensed interim financial information have been prepared on the basis of historical cost convention except that investments have been included at fair value.

#### 2.6 Functional and presentation currency

This condensed interim financial information is presented in Pak Rupees which is the functional and presentation currency of the Fund and rounded to the nearest thousand rupees.

#### 3 SIGNIFICANT ACCOUNTING POLICIES

The accounting policies and methods of computation followed in the preparation of this condensed interim financial information are the same as those applied in the preparation of financial statements for the year ended 30 June 2014.

Amendments to certain existing standards and interpretations on approved accounting standards effective during the period were not relevant to the fund operations and did not resulted in change to the funds operation and did not resulted in change in accounting policy of the fund except for, where applicable, change in presentation and additional disclosures.

#### 4 ESTIMATES AND JUDGEMENTS

The preparation of condensed interim financial information requires management to make judgments, estimates and assumptions that affect the application of accounting policies and the reported amounts of assets and liabilities, income and expenses. Actual results may differ from these estimates. In preparing this condensed interim financial information, the significant judgments made by management in applying accounting policies and the key sources of estimation uncertainty were the same as those that applied to financial statements as at and for the year ended 30 June 2014.

#### 5 FINANCIAL RISK MANAGEMENT

The Fund's financial risk management objectives and policies are consistent with that disclosed in the financial statements as at and for the year ended 30 June 2014.

5 INVESTMENTS	Note	(Un-Audited) December 31, 2014 (Rupees	(Audited) June 30, 2014 in '000)
5. INVESTMENTS			
At fair value through profit or loss - held-for-trading			
Government securities	5.1	-	-
Listed equity securities	5.2	156,622	277,100
		156,622	277,100
Available-for-sale			
Listed equity securities	5.3	175,325	207
		331,947	277,307

#### 5.1 Government securities

			Face val	ue		Balance	as at Marc	ch 31, 2015		W. L.
	As at July 01, 2014	Purchase d during the period	Disposed off during the period	Matured during the period	As at March 31, 2015	Carrying value	Market value	Appreciation / (diminution)	Market value as a percentag e of net assets	Market value as a percentage of total investment
Name of investee company										
				(Rup	ees in '000)					-0/0
Treasury Bills - 3 months	-	150,000	100,000	50,000	-	-	-	-	-	-
Total as at March 31, 2015		150,000	100,000	50,000	-	-	-	-	0.00	0.00
									,	
Total as at June 30, 2014							-	-	0.00	0.00

5.2 Listed equity securities 'at fair value through profit or loss - held-for-trading'

(Face value of Rs.10 each unless stated otherwise)

					Rol	Rolonco os of Morch 21 2015	1 2015			
						ance as acritaten	1, 201			
										Paid up value of shares as
Name of the Investee Company	As at July 01, 2014	Purchases during the period	Sales during the period	As at March 31, 2015	Cost	Market value	Appreciation / (diminution)	Market value as percentage of net assets	Market value as percentage of total investments	paid up capital of the investee company
		(Number of shares) -	f shares)			(Rupees in '000)			0 <sub>/0</sub>	
Oil and gas										
Attock Petroleum Limited	1,880	16,817	4,800	13,897	7,683	7,226	(457)	2.14	2.18	0.02
Pakistan State Oil Company Limited	61,993	23,250	85,200	43	16	15	(1)	0.00	0.00	0.00
Oil & Gas Development Company Limited	109,876	10,900	19,200	101,576	26,230	18,439	(7,791)	5.45	5.55	0.00
Pakistan Oilfields Limited	23,403	25,600	7,000		21,983	13,712	(8,272)	4.05	4.13	0.02
Pakistan Petroleum Limited *	82,557	76,300	700	158,157	32,646	24,462	(8,184)	7.23	7.37	0.01
National Refinery Limited	7,000	2,800	•	6,800	2,046	1,871	(175)	0.55	0.56	0.01
				325,476	90,604	65,725	(24,880)	19.42	19.79	
Chemicals										
Engro Corporation Pakistan Limited	76,300	94,800	171,100	•	٠	•	•	0.00	0.00	0.00
Fauji Fertilizer Bin Qasim Limited	79,400	350,000	429,046	354	15	16	1	0.00	0.00	0.00
Fauji Fertilizer Company Limited	21,300	173,800	195,100	•	•	•	•	0.00	0.00	0.00
Fatima Fertilizer Company Limited	388,200	133,900	522,042	28	2	2	•	0.00	0.00	0.00
Engro Fertilizer Limited	13,750	137,000	150,200	250	36	42	9	0.01	0.01	0.00
				962	53	09	7		1	
Construction and materials										
Cherat Cement Company Limited	93,830	106,400	200,229	1	•	•	•	0.00	0.00	0.00
D. G. Khan Cement Limited	69,100	70,500	139,400	200	17	22	w	0.01	0.01	0.00
Fauji Cement Company Limited	•	566,500	565,500	1,000	22	28	9	0.01	0.01	0.00
Kohat cement Company Limited	23,188	16,500	39,100	288	99	95	29	0.03	0.03	0.00
Lucky Cement Company Limited	3,019	80,200	73,000	10,219	4,877	4,557	(320)	1.35	1.37	0.00
Maple Leaf Cement Company Limited	647,500	195,500	841,300	1,700	09	82	22	0.02	0.02	0.00
Attock Cement Limited	•	75,000	39,800	35,200	6,144	6,369	225	1.88	1.92	0.03
				48,908	11,186	11,153	(33)	3.30	3.36	
General industrials										
Packages Limited	9,200	1,250	6,600	850	477	472	(5)	0.14	0.14	0.00
Food producers										
Engro Foods Limited	72,800	128,000	200,200	009	57	99	6	0.02	0.02	0.00
Nestle Pakistan Limited	•	820	•	820	7,216	8,180	964	2.42	2.46	0.00
				1,420	7,273	8,246	973	2	2	
Personal goods										
Nishat Mills Limited	8,800	000'89	38,900	37,900	4,290	3,873	(417)	1.14	1.17	0.01

					Bals	Balance as at March 31, 2015	1, 2015			
		Purchases						Market value as	Market value as	Paid up value of shares as percentage of total paid up capital of
Name of the Investee Company	As at July 01, 2014	during the period	Sales during the period	As at March 31, 2015	Cost	Market value	Appreciation / (diminution)	percentage of net assets	Ь	
		(Number of shares) -	shares)			(Rupees in '000)				
Fixed line telecommunication Pakistan Telecommunication Company Limited	117	308,500	307,800	817	18	17	(1)	0.01	0.01	0.00
Electricity										
Kot Addu Power Company Limited	302,000	5,000	306,693	307	21	24	в	0.01	0.01	0.00
Hub Power Company Limited	548,871	472,000	1,007,239	13,632	882	1,164	179	0.34	0.35	0.00
Pakgen Power Limited	•	5,000		5,000	147	140	(7)	0.04	0.04	0.00
Nishat Power Limited	91,100	49,000	140,017	83	3	4	1	0.00	0.00	0.00
Engro Powergen Kadir pur Limited	1	12,982	12,000	982	29	37	8	0.01	0.01	00:00
				20,004	1,185	1,369	184	0.40	0.41	ī
Banks										
Allied Bank Limited	1	30,300	•	30,300	3,339	2,867	(472)	0.85	98.0	0.00
MCB Bank Limited	36,130	24,200	18,400	41,930	12,321	10,337	(1,984)	3.06	3.11	0.00
United Bank Limited	138,118	24,350	27,600	134,868	22,918	20,760	(2,158)	6.14	6.25	0.01
Bank AL-Habib Limited	45,150	197,000	126,536	115,614	5,170	4,981	(189)	1.47	1.50	0.01
Habib bank Limited	•	200	•	200	39	36	(3)	0.01	0.01	0.00
Habib Metropolitan Bank Limited	•	425,000	54,500	370,500	13,765	10,759	(3,006)	3.18	3.24	0.04
National Bank Of Pakistan Limited	33,705	226,900	260,399	206	12	10	(2)	0.00	0.00	0.00
Faysal Bank Limited	1	977,700	738,500	239,200	3,606	3,440	(166)	1.02	1.04	0.02
Bank Alfalah Limited	414,585	151,000	434,741	130,844	3,548	3,354	(194)	0.99	1.01	
				1,063,662	64,718	56,544	(8,174)	17	17	0.09
Non life insurance										
Pakistan Reinsurance Company Limited	248,100	135,000	382,800	300	8	8	•	0.00	0.00	0.00
Automobile and parts										
Indus Motor Company Limited	•	13,700	10,000	3,700	2,935	3,756	821	11.11	1.13	0.00
Pak Suzuki Motor Company Limited	400	52,100	52,400	100	36	35	(1)	0.01	0.01	00:00
				3,800	2,971	3,791	820	-	1	,
Engineering										
Millat Tractors Limited	•	10,000	•	10,000	5,400	5,364	(36)	1.59	1.62	0.02
March 31, 2015				1,514,099	188,183	156,622	(31,562)	46.00	46.50	
June 30, 2014					267,239	277,100	9,861	77.45	99.93	
				I						

The above include shares with a market value aggregating to Rs. 10.053 million (June 30, 2014; Rs.17.622 million) which have been pledged with National Clearing Company of Pakistan Limited as security against settlement of the Fund's trades in terms of Circular no. 11 dated October 23, 2007 issued by the Securities and Exchange Commission of Pakistan.

5.2 Listed equity securities 'available-for-sale'

		Number of shares	of shares		Balan	Balance as at 31 March 2015	arch 2015			
Name of the Investee Company	As at July 01, 2014	Purchases during the year	Sales during the year	Sales during the As at March year 31, 2015	Cost	Market Value	Appreciation	Market value as % of net assets	Market value as % of total investments	Market Value as percentage of total Paid up capital of the investee
Fully paid ordinary shares of Rs.10 each						- (Rupees in '000)	(00)			
Electricity Kot Addu Power Company Limited Hish Downer Company Limited	3,500	240,000	35,500	208,000	17,067	16,178	(688)	4.78	4.87	0.02
Pakgen Power Limited	1	361,000		361,000	11,228	10,072	(1,156)	2.98	3.03	0.10
General industries Packages Limited	1	14,000		14,000	8,148	7,770	(378)		2.34	0.05
Personal goods Nishat Mills Limited	1	82,900		82,900	9,360	8,471	(688)	2.50	2.55	0.05
<b>Oil and gas</b> Pakistan State Oil Limited Pakistan Petroleum Limited	1 1	42,400	3,000	39,400 40,300 79,700	14,533 6,460 20,993	13,569 6,233 19,802	(964) (227) (1,191)	4.01 1.84 5.85	4.09	0.00
Chemicals			;							
Engro Corporation Pakistan Limited Engro Fertilizer Limited		104,500 216,000	11,200	93,300 216,000	24,158 19,000	23,969 16,662	(190) (2,338)	7.09	7.22 5.02	0.02
Fauji Fertilizer Bin Qasim Limited Fauji Fertilizer Company Limited		295,500 245,000	49,000	246,500 107,200 663,000	12,144 14,745 70,047	11,457 14,283 66,371	(687) (462) (3,677)	3.39	3.45 4.30 19.99	0.03
Construction and Materials (Cement) Lucky Cement Limited Maple Leaf Cement Factory Limited Pioneer Cement Limited	1 1 1	26,700 382,500 181,000		26,700 382,500 181,000 590,200	12,660 19,497 16,253 48,410	11,907 18,375 14,227 44,509	(753) (1,122) (2,026) (3,901)	3.52 5.43 4.21 13.16	3.59 5.54 4.29 13.42	0.01 0.07 0.08
Fixed Line Telecommunication Pakistan Telecommunication Company Limited	•	5,000		5,000	112	105	(7)	0.03	0.03	
<b>Banking</b> United Bank Limited	•	13,300	,	13,300	2,127	2,047	(08)	0.61	0.62	,
Total - March 31, 2015				2,017,100	187,492	175,325	(12,168)	51.84	52.82	
Total - June 30, 2014					205	207	2	0.06	0.07	

	Note	(Un-Audited) March 31, 2015 (Rupees i	(Audited) June 30, 2014 in '000)
Net unrealised appreciation in value of investments at fair value through profit or loss - held-for-trading			
Market value of investments	5.1 & 5.2	156,622	277,100
Less: Cost of investments	5.1 & 5.2	(188,183)	(267,239)
		(31,561)	9,861
6. ACCRUED EXPENSES AND OTHER LIABILITIES			
Conversion cost payable		2,083	3,603
Federal Excise Duty payable and other related taxes	6.1	2,364	1,347
Provision for Workers' Welfare Fund	6.2	15,061	14,451
Auditors' remuneration		331	338
Brokerage payable		673	182
Sale load payable		81	38
Others		310	1,576
		20,903	21,535

#### 6.1 Federal Excise Duty on remuneration of Management Company

The Finance Act 2013 introduced an amendment to Federal Excise Act 2005 where by Federal Excise Duty (FED) has been imposed at the rate of 16% of the services rendered by assets management companies. In this regard, a Constitutional Petition has been filed by certain Collective Investment Schemes through their trustees in the Honourable Sindh High Court (SHC), challenging the levy of FED on Asset Management services after the eighteenth amendment. The SHC in its short order of September 2013 directed the FBR not to take any coercive action against the petitioners pursuant to impugned notices till next date of hearing. In view of uncertainity regarding the applicability of FED on asset management services, the management, as a matter of prudence, has decided to retain and continue with the provision of FED and related taxes in financial information aggregating to Rs. 2.364 million as at March 31, 2015 (30 June 2014: Rs. 1.347 million). In case, the suit is decided against the fund the same would be paid to management company, who will be responsible for submitting the same to authorities. Had the said provision of FED and related taxes were not recorded in the books of account of the Fund, the NAV of the Fund would have been higher by Re. 0.07 per unit as at March 31, 2015 (30 June 2014: Re. 0.04 per unit).

#### 6.2 Provision for Workers' Welfare Fund

The Finance Act, 2008 introduced an amendment to the Workers' Welfare Fund Ordinance, 1971 (WWF Ordinance), whereby the definition of 'Industrial Establishment' has been made applicable to any establishment to which West Pakistan Shops and Establishment Ordinance, 1969 applies. As a result of this amendment, all Collective Investment Schemes (CISs) mutual funds whose income exceeds Rs.0.5 million in a tax year have been brought within the scope of the WWF Ordinance thus rendering them liable to pay contribution to WWF at the rate of two percent of their accounting or taxable income, whichever is higher. In this regard, a constitutional petition has been filed by certain Collective Investment Schemes (CISs) through their trustees in the Honorable Sindh High Court (SHC), challenging the applicability of WWF to the CISs, which is pending adjudication.

In 2011, a single judge of the Lahore High Court (LHC) issued a judgment in response to a petition in similar case whereby the amendments introduced in WWF Ordinance through Finance Acts, 2006 and 2008 have been declared unconstitutional and therefore struck down.

However, in 2013, a Larger Bench of the SHC issued a judgment in response to a petition in another similar case in which it is held that the amendments introduced in the WWF Ordinance through Finance Acts, 2006 and 2008 do not suffer from any constitutional or legal infirmity.

Further, in May 2014, the Honourable Peshawar High Court (PHC) held that the impugned levy of contribution introduced in the Ordinance through Finance Acts, 1996 and 2009 lacks the essential mandate to be introduced and passed through a Money Bill under the constitution and, hence, the amendments made through the Finance Acts are declared as 'Ultra Vires'.

As the matter relating to levy of WWF on CISs is currently pending in the SHC, the Management Company has decided to retain and continue with the provision for WWF in its books of account which aggregates to Rs.15.061 million as at March 31, 2015 (June 30, 2014: Rs.14.451 million). Had the said provision of WWF not been recorded in the books of account of the Fund, the NAV of the Fund would have been higher by Re.0.45 per unit (30 June, 2014: Re.0.39 per unit).

#### 7. TAXATION

The Fund's income is exempt from Income Tax under Clause 99 of Part I of the Second Schedule to the Income Tax Ordinance, 2001 (the Ordinance) subject to the condition that not less than 90% of the accounting income for the year as reduced by capital gains whether realised or unrealised, is distributed amongst the unit holders. The Fund is also exempt from the provision of Section 113 (minimum tax) under Clause 11A of Part IV of the Second Schedule to the Ordinance as the management intends to distribute at least 90% of income earned during current year to the unit holders therefore, no provision for taxation has been recorded in this condensed interim financial information.

#### 8. EARNINGS PER UNIT

Earnings per unit (EPU) has not been disclosed, as in the opinion of the management, the determination of cumulative weighted average number of outstanding units for calculating earnings per unit is not practicable.

#### 9. TRANSACTIONS WITH CONNECTED PERSONS / RELATED PARTIES

Connected persons of the Fund include the Management Company, other collective investment schemes being managed by the Management Company, MCB Bank Limited being the holding company of the Management Company, the Trustee, directors and key management personnel and other associated undertakings.

#### 9.1 Details of transactions with connected persons are as follows:

	Un-audited				
<del>-</del>	Nine months ended		Quarter ended		
_	March 31,	March 31, 2014	March 31, 2015	March 31, 2014	
	2015				
		(Rupees in '000)			
MCB Arif Habib Savings and Investments					
Remuneration of management company					
(including indirect taxes)	7,373	6,903	2,433	2,257	
Central Depository Company of					
Pakistan Limited- Trustee					
Remuneration	553	531	183	177	
CDC Charges	87	68	37	(37)	
Arif Habib Limited - Brokerage house					
Brokerage *	143	81	1	46	
MCB Bank Limited					
Mark up income during the period	4,052	2,345	850	1,505	
Bank charges	20	7	7	3	
Dividend received	587	-	216	-	
Directors and exceutives of the AMC					
Issue of 33.988 units (2014: 26,224 units) and Nil units (2014: 26,224 units) for the nine moths and quarter ended	350	300	-	300	
Redemption of 33.998 units (2014:26,224 units) and Nil units (2014: 26,224 units) for the nine moths and quarter ended	350	301	-	301	

	Un-audited				
	Nine months ended		Quart	Quarter ended	
	March 31,	March 31,	March 31,	March 31,	
	2015	2014	2015	2014	
	(Rupees in '000)				
Mandate under discretionary portfolio services					
Issue of 1,250,991 units (2014: Nil units)	12,741	-	-	-	
Redemption of 1,250,991 units (2014: Nil units)	13,123	-	-	-	
Nishat Mills Limited					
Dividend received	167	423	-	-	
DG Khan Cement Limited					
Dividend received	489	248	-	248	
Nishat Power Limited					
Dividend received	-	150	-	-	
Next Capital					
Brokerage Paid	99	-	-	-	

<sup>\*</sup> The amount disclosed represents the amount of brokerage paid to connected persons and not the purchase or sale value of securities transacted through them. The purchase or sale value has not been treated as transactions with connected persons as the ultimate counter-parties are not connected persons.

counter-parties are not connected persons.	(Un-Audited) March 31, 2015 (Rupees i	(Audited) June 30, 2014
Amount outstanding as at period / year end	(Ruptes	m 000)
MCB Arif Habib Savings and Investments Limited		
Remuneration payable	609	585
Sales load payable	81	38
Sales tax payment on management fee	91	94
Conversion cost payable	2,083	3,603
Central Depository Company of Pakistan Limited - Trustee Remuneration payable Security deposit	61 300	59 300
Arif Habib Limited - Brokerage house Brokerage payable	-	46
Summit Bank Limited Balance with bank	5,109	5,109
MCB Bank Limited Balances with bank Accrued mark-up 41,930 shares held as at March 31, 2015 (June 30, 2014: 36,130)	3,080 22 10,337	85,935 165 10,888
Nishat Mills Limited 899,392 units held as at March 31, 2015 (June 30, 2014: 899,392) 120,800 shares held as at March 31, 2015 (June 30, 2014: 8,800)	9,156 12,344	8,676 985

	(Un-Audited) March 31, 2015 (Rupees i	(Audited) June 30, 2014 n '000)
Nishat Power Limited 83 shares held as at March 31, 2015 (June 30, 2014: 91,100)	4	3,214
Pakgen Power Limited 5,000 shares held as at March 31, 2015 (June 30, 2014: Nil)	140	-
Fatima Fertilizer Company 58 shares held as at March 31, 2015 (June 30, 2014: 388,200)	2	11,258
DG Khan Cement Limited 200 shares held as at March 31, 2015 (June 30, 2014: 69,100)	22	6078
Directors and executives of the Management Company 13,686 units held as at March 31, 2015 (June 30, 2014: 13,686)	139	132

#### 10. DATE OF AUTHORISATION FOR ISSUE

This condensed interim financial information was authorised for issue on April 24, 2015 by the Board of Directors of the Management Company.

#### 11. GENERAL

Corresponding figures have been rearranged and reclassified wherever necessary, for the purposes of comparison and better presentation. No significant changes to corresponding figures have been made during the period.

For MCB-Arif Habib Savings and Investments Limited (Management Company)

Chief Executive Officer

Director

#### Please find us on











by typing: Bachat Ka Doosra Naam

#### MCB-Arif Habib Savings and Investments Limited

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